

# Southern Timber Newsletter

## October 2020

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### MARKET & STOCK UPDATE

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The demand for European softwood from Global markets and increasingly American markets, means that supply of softwood, particularly in prime lengths, will continue to be an issue going into the winter months. This increased demand and shortage of supply means that prices will continue to rise for the foreseeable future.

Our team have forward bought to try and negate major price rises and supply issues. This, coupled with the fact that we have one of the biggest yards in the South West, means that we will be better able to handle the challenges than others.



As always, we ask to give us as much notice as you can on deliveries so we can do our best to get the product and lengths that you need.

In better news, fencing prices seem to have levelled off and stocks are coming through faster than a few months ago.

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### COVID-19 UPDATE

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It has been a tricky time for everyone and we, as a business, continue to do what we can to help keep our staff and customers as safe as possible. Thanks for your continued support.

- ✔ We now have QR codes on our premises for quick and easy contact tracing via the NHS track and trace app.
- ✔ We ask everyone on our premises to wear face coverings when in enclosed spaces, including our warehouse areas. If you have an exemption, then please let us know.
- ✔ Social distancing guidelines are still being adhered to.
- ✔ Thorough cleaning of the premises continues to take place regularly.
- ✔ High quality hand sanitiser is available at entrances and till points.



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### SOUTHERN TIMBER SNOODS



Need a face covering for the winter months? We are now selling Southern Timber branded snoods so you can represent your favourite timber merchant wherever you go!

Ask one of the team to add one to your next order. Apparently, there are 18 different ways to wear one. Tag us whilst wearing yours on our social media channels. How will you wear yours?

**£4.00 +VAT each or 3 for £10.00 +VAT.**

### QUICK-STEP PLATINUM DEALER



We are one of the leading suppliers of Quick-Step flooring in the South West. Our 'Platinum' dealer status gives you the peace of mind that, along with having a wide range of floors in our showroom, we have the expertise to help you find the most suitable floors and accessories that match your interior style and budget.

We supply the full range of high quality Quick-Step vinyl, laminate and engineered

oak floors at internet prices. **We will not be beaten on price.**



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